

1. Expectations
 - 1.1. What do I expect from this mediation?
 - 1.2. What does the other party according to me expect from this mediation?
2. Personnel reactions
 - 2.1. What chocked me in this conflict? What do I think of the other party? Its qualities and defaults? Am I ready to change my point of view?
 - 2.2. What could have chocked the other party according to me? What does the other party thinks of me? Does he grants me with qualities and defaults? Is he ready to change is opinion?
3. Collect of the information?
 - 3.1. Have I, has the other party all the relevant info to reach an agreement?
 - 3.2. If not, how to bring them to the parties?
 - 3.3. What do I want/need to keep secret?
4. What is important for me and the other party?
 - 4.1. An agreement could be better than a case.
 - 4.2. What do I need not to proceed in Court?
 - 4.3. Could my offers be better than any outcome in Court?
5. Problems
 - 5.1. What do I need to be solved?
 - 5.2. What does the other party needs to be solved?
6. The future
 - 6.1. Is it affected if we do not find an agreement?
 - 6.2. How do I see it?
 - 6.3. How does the other party sees it?